

## **New year's resolution - precision for performance, profits and progress**

**The commencement of every new year brings with it promise of change and the accompanying new year resolution activity. The commercial world operates no differently.**

2019 augers well for expansion in both mining and energy sectors with the Minerals Council of Australia reporting an increase in demand of around 50% by 2030.

This is based on the expectation that demand will increase strongly in India and Southeast Asia and remain more-or-less stable in China, Japan, South Korea and Taiwan.

So...2019 augers well for the relentless pursuit of precision because without precision, there is no progress and profit.

Progress in 2019 is not possible without precision. Competition in mining and energy sectors over the next ten years will be feverish as global miners look to make up for substandard shareholder returns shareholders over the past few years.

### **PRECISION FOR PROFIT**

Profit is a factor of maximum production coupled with minimal disruption.

Precision across the Putzmeister Solids Pumps range has been established as a global standard. In 2019, we aim to make them even better. Our new year's resolution is to explore any and every opportunity to further improve this standard.

### **Will this be enough?**

We know results are expected outcomes from successful completion of a job. Consequences are the unexpected outcomes when the job is not successfully completed.

Therefore, consequences are costly, dangerous and disruptive.

In 2019 - Putzmeister's resolution will be to aim for even tighter parameters in the precision, design, build and application of its pumps.

### **What does this mean for you?**

Higher utilisation, increased performance, enhanced productivity and reduced downtime.





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## **THE YEAR OF PRECISION, THE YEAR OF PROFIT**

Going forward – for any company interwoven with the mining and energy sectors, the opportunities are there to be explored.

Our new year's resolution for 2019 – maximise precision, rigorously explore and research with the overarching paradigm for zero tolerance for error, every time.

Competition will always be strong. If we follow through and adhere to our

new year's resolutions of precision in every interaction, we will be in the best possible position to contribute the highest value to your project.

**We trust that all your new year's resolution come to fruition and wish you a spectacular 2019.**

**Peter Beasley**  
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